

REPUBLIC OF KENYA



COUNTY GOVERNMENT OF KISUMU

DEPARTMENT OF WATER, ENVIRONMENT, NATURAL RESOURCES AND
CLIMATE CHANGE

EXPRESSION OF INTEREST (EOI) FOR

**SUSTAINABLE MANAGEMENT OF MUNICIPAL
SOLID WASTE THROUGH WASTE TO WEALTH
MODEL IN KISUMU COUNTY**

**DATE OF DEADLINE SUBMISSION: 29TH JUNE
2023 AT 12:00 NOON**

REFERENCE NO: CGK/ENVR/2022-2023/002

CLIENT

DEPARTMENT OF WATER, ENVIRONMENT, NATURAL
RESOURCES AND CLIMATE CHANGE

P.O BOX 2738-40100
KISUMU

INVITATION TO BID FOR EXPRESSION OF INTEREST (EOI)

NAME OF PROCURING ENTITY: COUNTY GOVERNMENT OF KISUMU, DEPARTMENT OF WATER, ENVIRONMENT, NATIONAL RESOURCE AND CLIMATE CHANGE

ASSIGNMENT/CONTRACT TITLE: SUSTAINABLE MANAGEMENT OF MUNICIPAL SOLID WASTE THROUGH WASTE TO WEALTH MODEL IN KISUMU COUNTY

REFERENCE NO.: CGK/ENVR/2022-2023/002

The County Government of Kisumu, Department of Water, Environment, National Resource and Climate Change intends to shortlist interested and eligible investors to Design, Build, Finance, Operate, Maintain and Transfer (the "DBFOM") a Waste Management Plant for Sustainable Management of Municipal Solid Waste Through Waste to Wealth Model on a Collaboration Agreement basis at an agreed concession period for management of a stream or streams of Municipal Solid Waste in Kisumu County.

The County Government of Kisumu hereby invites interested companies or consortium from the players indicated above to submit Expression of Interest (EOI) applications ("Expression of Interest- Applications") to be qualified to partner with the County in SUSTAINABLE MANAGEMENT OF MUNICIPAL SOLID WASTE through waste to Wealth Model IN KISUMU COUNTY

The EOI is open to both local and international applicants. The Prequalification application will be opened in public and decisions on choosing the Strategic Partners shall be made after the opening of the EOI documents

The following procedures will be adopted:

- i Kisumu County shall publish an invitation for Expression of Interest in The County Government of Kisumu Website and the PPIP Portal.
- ii Following the submission of the EOI Applications, interested companies or consortia will be evaluated on the requirements and criteria set forth in the attached Instructions to Applicants.
- iii The Applicants whose Application is determined by the Evaluation Committee to be substantially responsive to the requirements and criteria of the Pre-qualification process shall be designated as "Qualified Partners".
- iv The Qualified Partners shall be invited to provide both technical and financial Proposals related to the implementation of the Project.
- v The most competitive proposal shall be evaluated and the successful partner shall enter into negotiation to sign the conditions to be agreed.

The successful Company/ agency shall Design, Build, Finance, Operate, Maintain and Transfer the facility in compliance with all applicable Government policies, legislation and regulations. The other products, produced if any, shall be sold or supplied by the Company/Agency on an agreement basis with the County Government.

This EOI is open to any appropriate technology that may provide a sustainable solution to either or both streams of; Organic Waste and inorganic waste (Plastic, Paper, Fabric, diapers and tyres waste)

Applications and all attachments must be submitted in hard copy, not later than **12.00 Noon, East Africa** local time on **29th June 2023** at the address indicated below:

**Office of The Director Supply Chain Management
County Government of Kisumu
P.O Box 2738-40100 Kisumu**

Prosperity House 2nd Floor Wing C

Or placed in the Tender box located at Prosperity Building (former Nyanza Provincial Headquarters), Second Floor (Reception Area) Wing C

The applications will be opened in the presence of bidders' representatives who wish to attend on the same day starting immediately after 12.01pm (Kenyan time) at The Office of Director Supply Chain Management Prosperity House, 2nd Floor, Wing C

For any additional information, please contact the Director Supply Chain Management on email: procurement.cgk@kisumu.go.ke

IMPORTANT NOTICE

The EOI Document is provided to the recipient solely for use in preparing and submitting applications for Pre-qualification as a qualified partner in connection with the Project. The Document is issued by County Government of Kisumu solely for use by prospective investors in considering the Project.

Sincerely,

Chief Officer

Water, Environment, Natural resources and Climate Change

1. Background Information

The County Government of Kisumu successfully decommissioned Kachok dumpsite, and is in the process of developing an Integrated Waste Management Facility 20 km away from CBD in Ombeyi Ward, Muhoroni Sub-County. The County generates approx. 600 tonnes mixed household waste, and another significant amount from County Fresh Produce Markets. The collection rate is approximated at 30%.

The proposed implementation of the solid waste management system will involve recycling of solid waste for value addition, improving waste handling in a sanitary landfill and conversion of waste to wealth within Kisumu County. The proposed land for the project is located in Muhoroni Sub-County, Ombeyi Ward, 20km from the CBD (Central Business District).

2. Scope of Work

Design, Build, Finance, Operate, Maintain and Transfer (the “DBFOM”) a Waste Management Plant on a Collaboration Agreement basis at an agreed concession period for management of a stream or streams of Municipal Solid Waste. Under this model, the entire investment for Designing, setting up of the Waste Management Plant, including operation and running and maintenance expenditure of the Plant shall be borne by the selected Company / Agency for the entire tenure of the contract/agreement.

The preferred Company/ agency shall supply operate, maintain and transfer the facility in compliance with all applicable Government policies, legislation and regulations. The other products, produced if any, shall be sold or supplied by the Company/Agency on their own.

3. Eligibility Criteria

Interested investors (individual or consortium), both local and international, who are familiar with the industry are invited to express their interest in providing the services by submitting information on their company’s comprehensive profile. In the case of a consortium, the lead agency may express their interest on behalf of the consortium.

3.1. Opening and Evaluation of EOI Applications

The Procuring Entity shall publicly open and read out all applications received by the deadline, at the date, time and place specified above, in the presence of Applicants or their designated representatives who chooses to attend. At the Opening Stage, the Procuring Entity shall neither discuss the merits of any Application nor reject any Application (except for late Application).

3.1.1 Preliminary Examination of EOI Applications

3.1.1.1 The EOI Evaluation Committee will examine each Application to determine whether it is complete, documents have been properly signed, and that it is generally in order. Any Application not in compliance with the submission requirements or documents may be subject to rejection by the Committee.

3.1.1.2 Where the EOI evaluation Committee deems it appropriate or necessary, it may request supplementary information or documentation from the Applicant (including each member of the Consortium) for determining the Applicant's eligibility for Prequalification. Whenever such request is made, the Applicant shall provide the

requirements on the date specified by the Committee, failing which; the EOI Application may be subject to rejection.

3.1.2 Evaluation of EOI Applications

3.1.2.1 The EOI evaluation Committee will carry out a detailed evaluation of the Applications in order to determine whether they are in total compliance with the Criteria. In that respect, the Committee will review the information submitted by the Applicants as requested in the EOI documents:

3.1.2.2 The Application shall be evaluated against three sections as follows:

- i) Mandatory requirement
- ii) Technical Capacity

3.1.2.3 The Expression of Interest will be evaluated and scored using a scale of 100 points allocated according to the quality, thoroughness and credibility of the Technical elements.

The available total points and relative weights for these sections are presented in the table

The Expression of interest (EOI) must be accompanied by certified copies of the following documents which will be submitted alongside the company profile in the English language to determine eligibility:

Stage 1. Mandatory Requirements /Preliminary Evaluation

S/NO	PRELIMINARY EVALUATION/MANDATORY REQUIREMENT	REMARKS
MR1	Certified Copy of Certificate of Incorporation/Registration Certificate	YES/NO
MR2	Certified Copy of Valid Current KRA Tax Compliance Certificate. Subject to TCC checker	YES/NO
MR3	Copy of PIN certificate from KRA indicating relevant tax obligation(s)	YES/NO
MR4	Certified Copy of current CR 12 for limited companies	YES/NO
MR5	Copy of current Business license where the business is located	YES/NO
MR6	Relevant company operating licenses	YES/NO
MR7	A copy of a Detailed company profile	YES/NO
MR8	Demonstration of the capability to deliver the services, including: <ul style="list-style-type: none"> • Experience in developing and operating similar field 	YES/NO
MR9	Demonstration of the capability to deliver the services, including: <ul style="list-style-type: none"> References attesting to its activities in the waste sector 	YES/NO

MR10	Serialization of all pages of the tender document by the bidder from page one up to the last including attachments/appendixes	YES/NO
MR11	Must submit bank reference letter stating your credit worthiness	YES/NO

Only Bidders who meet all the requirements of the preliminary evaluation will proceed to the Technical Evaluation stage

Stage 2. Technical Evaluation

S/No	REQUIREMENTS	WEIGHTED SCORE	MAX SCORE	MARKS AWARDED
TR1	Evidence of having undertaken similar assignments in developing and operating similar field for the last three years Provide at least three projects handled in the last three years (5marks each)	Provide reference letters -LSOs, contracts, Invoices attesting to its activities in the waste sector	15	
TR2	Number of years in provision of waste management services including partners if any Attach evidence; LSO, contracts agreements	10 years and above - 15 5-9 years -10 Below 5 years-5	15	
TR3	Managing and key personnel competency profile qualification of key staff and capacity to deliver services provided (3marks) -Organization structure provided (1 mark) -Management professional - at least a degree (2 marks)	Details provided (5 marks)	5	
TR4	Relevant infrastructure for provision of service	(Attach copies of logbooks	5	
TR5	List of personnel currently in employment proposed to be dedicated for this service:	Supervisory personnel with relevant experience above 5years (attach CV and professional certificates) (10marks)	10	
TR6	Submit proof of Physical Facilities	Provide evidence of physical location i.e., copy of title or lease documents	5	
TR7	Certified Audited Accounts by a Public Accountant for the last three years 2019, 2020 and 2021.	(5 marks for each year)	15	

	bank statements for the last one year-5 marks	5marks	5	
TR8	Proof of history of non-performance contract; Non-performance of a contract did not occur within the last 5 years prior to the deadline for application submission, based on all information on fully settled disputes or litigation. A fully settled dispute or litigation is one that has been resolved in accordance with the Dispute Resolution Mechanism under the respective contract, and where all appeal instances available to the bidder have been exhausted. Forms Must be attached	Forms Must be attached (5 marks)	5	
TR9	The Company profile must include a brief proposal on the intended management approach which must cover the following areas: A brief introduction of the Firm including Company Profile (2 mark) Preferred waste Stream and Proposed Solution (5 marks) The approach to actualizing the solution in Kisumu County (2 marks) A Clear Funding Mechanism including recommendations (2 marks) Expected Roles of Bidder & County Government (2 marks) Implementation Action Plan in Gantt Chart Format (5 marks) Any other information that you deem relevant (2 mark)	20	20	
TOTAL MARKS			100	

Pass mark:70

Only those Applicants who shall have an overall aggregate score of 70 points of the evaluated Technical and Financial Capability will proceed to the request to proposal stage